

# **PRODUCTS & CAPABILITIES**



## Revolutionize Your Funeral Service with Cherished Keepsakes

Welcome to Cherished Keepsakes, where we transform the way funeral homes honor legacies. We're not just a provider of funeral programs and memorial keepsakes; we're architects of a compassionate and memorable funeral experience that resonates with families and nurtures growth for funeral homes.

### **Our Core Strengths**

- Expert Design & Branding Our keepsakes and branding materials set funeral homes apart, honoring each life with dignity and a lasting impression.
- Growth & Strategy We equip funeral homes with tools and insights to expand their reach and increase service calls, driving sustainable growth.
- Aftercare Support

Our innovative grief journals and forthcoming email series provide ongoing comfort to families, reinforcing the funeral home's commitment to care.

### Impactful Results

Memorable Services
We help fuperal home

We help funeral homes stand out and foster positive word-of-mouth, enhancing their reputation in the community.

- Efficiency & Reliability Our streamlined process gives time back to funeral home owners, ensuring on-time delivery and consistent quality.
- Revenue Generating Solutions With discounted pricing, our products offer added value without impacting your firms' finances.

Partner with Cherished Keepsakes to transform the way you honor life's final journey.

# Schedule a Service Call Growth Discussion to get started with us.



Cherished Keepsakes has helped my firm stand out. Families constantly say that there's nothing like what we offer around here. That keeps them coming back.

–Cody McCain, McCain Funeral Home • Morganton, NC Client 4 years



## **About Our Founder**

George Paul III is a volatile visionary and Funeral Experience and Growth Specialist. For over 10 years his company, Cherished Keepsakes, helps funeral homes stand out and grow. Through personalized keepsakes and proven branding strategies, he transforms how families remember their loved ones, turning every service into a memorable experience that drives referrals and repeat service calls.

#### My Journey

The loss of my grandmother was both expected and unexpected. We knew her health was declining, yet it happened so fast. As the grandson, I didn't have a lot to do in the funeral arrangements but, I was surprised at how much went into preparing for the service. I went to college for graphic design and you learn to spot the difference between poor and good design. I had the skills and I wasn't going to let my grandmother's funeral program not honor her with a poor design. However, I wasn't able to create what I truly wanted for her because of another reason—life.

All the things I had to do to provide for my family on top of grieving and preparing for a service left me with little time and emotional energy. Though I was able to do something that was better than the funeral programs I was accustomed to seeing it wasn't what I truly wanted. I knew I wasn't alone.

#### **Our Mission—Honoring Legacies®**

While I wasn't able to put together what I wanted for my grandmother since CK's founding I'm proud to have been able to honor my other family members as well as thousands of families globally. It brings me great joy to be a reliable source for firms across the country and I look forward to leveraging the experience and skills of our team to honor the legacy you've been building as well as the ones in your care.

I've dedicated my skills and time to creating keepsakes that don't overshadow a loved one but honor them. All life is valuable and deserves to be honored which is why I make keepsakes that people cherish.

–George Paul III, Founder

## Awards & Accolades

Our designs and branding collateral have won multiple awards. Additionally, our founder continually provides knowledge, insight and tips on branding and marketing that's been featured in numerous publications both inside and outside the funeral industry.

However, our greatest sense of pride is the comforting and healing we provide families. As a result we maintain a 5-star rating across Google, Etsy and Facebook.

### Design Awards



### **Product Reviews**





Published Journals









facebook

 $5.0 \star \star \star \star \star$ 

**Customer Rating** 

Associations



## **Our Products**

### Branding & Positioning

• My Funeral Brand Bible

#### Memorial Keepsakes

- Funeral Programs (available as digital PDF)
  - Standard 8.5" x 11" Bifold
  - Legal Sized 8.5" x 14" (Trifold or Bifold)
  - 11" x 17" (Trifold or Bifold)
- QR Code Digital Program
- Laminated Prayer Cards
  - Standard
  - Wallet-sized
- Buttons/Pins
- Acknowledgement Cards
- Service Announcements
- Hard Cover Register Books
  - Standard
  - Enhanced
- Laminated Bookmarks
- Portraits

### After Care

- Grief & Healing Journal
- Healing Journey Email Series

#### **Funeral Experience Tools**

- Keepsake Presentation Kit
- Sample Funeral Program Guide
- Funeral Program Content (Microsoft Word File)

We have over 40 designs for our keepsakes that can be personalized to family preferences.



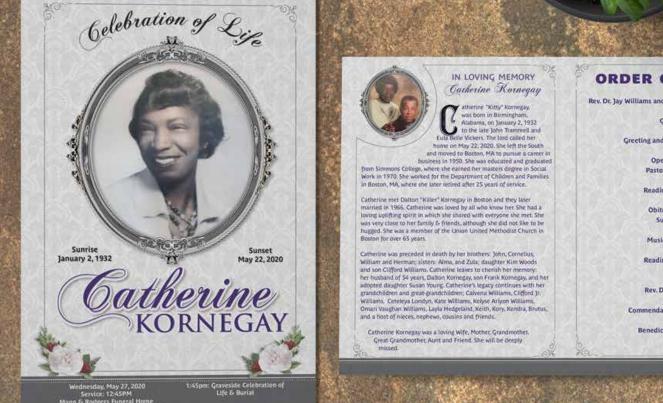
### Hard Cover Register Book Prestige Cerulean Silver Collection



Large Portrait (18" x 24") Blissful Collection



### **Standard Memorial Program Cherished Memories Collection**



Mann & Rodgers Funeral Home 44 Perkins St., Jamaica Plain, MA 02130

200

Looing Memory

De

JULY 21, 1953-DECEMBER 22, 2018

Fain Caraway SATURDAY, JANUARY 5, 2019

**Standard Memorial Program Celtic Collection** 

#### ORDER OF SERVICE

Rev. Dr. Jay Williams and Pastor Nikkl Young, Officiating

#### Gathering

Greeting and Words of Assurance

**Opening Prayer** Pastor Nikki Young

Reading of Scripture

**Obituary Reading** Susan Young

Musical Reflection

Reading of Scripture

Eulogy Rev. Dr. Jay Williams

**Commendation and Committal** 

Benediction & Dismissal

11" x 17" Trifold Funeral Program Dashing Gold Collection

Legal-Sized Trifold Funeral Program Larger Than Life Collection (Personalized)

THE BROKEN CHAIN

.box

Laminated Prayer Cards Prestige Cerulean Gold Collection

LOVING MEMOR

ng Journey - Issue 23

Healing Journey E-Mail Series Aftercare Product

1936-June 9

### QR Code Digital Program Dashing Rose Gold Collection



Memorial Buttons/Pins Sublime Violet Collection



Grief & Healing Journal Aftercare Product



How I'm feeling	How I'm feeling
Thoughts & expressions	Thoughts & expressions
DAILY REFLECTIONS	DAILY REFLECTIONS
femory of you that came	Memory of you that came
p today.	up today.
Ihat I did to feel close to	What I did to feet close to your today.
effect on an activity or complishment today that ought you comfort or elped you in your journey- healing.	Reflect on an activity on accomplishment today that brought you comfort or helped you in your journey of healing.

My Funeral Brand Bible Branding & Positioning Workbook To Grow Your Service Calls



Memorial Presentation Kit Funeral Experience Tool For Family Meetings

APAN A

# Seamless Integration With Firms

Instantly increase your capabilities with us

To inspire repeat visits and referrals, the funeral experience must be impeccable. Cherished Keepsakes delivers with easy-to-implement, unforgettable products and tools, ensuring families leave with a lasting positive impression that contributes to service call growth and returning families.

### Why Firms Use Us

- They reclaim their time
- They gain a reliable, proven partner
- They stand out from firms in their area
- They impress families consistently who come back and refer constantly
- They grow revenue in multiple ways

### ORDERING KEEPSAKES IS EASY



**SEND & DONE!** Order via e-mail or text.



**NO MIDDLEMAN** *Proofs & edits done directly with the family.* 



SUPER FAST Print same day & ship next day delivery.

### A DECADE OF TRUST, NATIONWIDE IMPACT

Over the last 10 years, Cherished Keepsakes has proudly partnered with 50 firms nationwide, crafting exceptional funeral experiences and contributing to their enduring success.

### **Success Story** From Crisis Mode to Crisis Adverted

Douglas Hawkins, second generation funeral director, researched Cherished Keepsakes for months before reaching out. He was working with a local vendor and wanted to have a secondary option. He told us that he'd been working with his current provider for many years and it would take a while to start using us. Not long after he called with two orders. They were for 200 11" x 17" tri-fold programs and 300 legal-sized tri-fold programs. We were pleasantly surprised.

The services were being held the next morning. Although the order was originally sent to his local vendor days ago no proofs were sent and they did not respond to his inquiries. He placed the order with us and we got it done on time.

Douglas called later that day and said, "Not only was the family pleased, but the extended and friends were impressed with the quality of your work. Well worth it! We'll be talking." We're now the prime provider of keepsakes for Ideal Funeral Parlor.

Cherished Keepsakes has always been consistent going above and beyond for our families. When families come with programs they expect wow factors and Cherished Keepsakes' keepsakes brings tears to their eyes. They always ask, "Can we order more?" It's because of George and Cherished Keepsakes our services have an additional impact on the families we serve.

—L. Breon Bailey, Funeral Director/Embalmer Ideal Funeral Parlor, Inc. Florence, SC (Client 6 years)



## Transformative Impact & Enduring Value

Elevating Every Memory Without Impacting Your Wallet

Cherished Keepsakes partners with funeral homes to create deeply personal and memorable services. Our dedication to design excellence and strategic growth ensures that each farewell not only honors the legacy of the departed but also heals survivors.

#### The CK Advantage

- Enhanced Reputation
- Business Growth
- Aftercare Excellence

#### The CK Experience

- Time-Saving Services
- Cost-Effective Solutions
- Reliable Partnership

*We're your ally in crafting services that resonate with heart and purpose. As we do what we do best we enhance your esteemed reputation.* 

### MAXIMIZE REFERRALS, MINIMIZE MARKETING SPEND

Families trust us to honor their loved ones, and they show it —returning and referring an average of three times. Partner with Cherished Keepsakes and transform every service into a self-sustaining cycle of growth, reducing your need for external marketing and significantly increasing your service calls.

Schedule a Service Call Growth Discussion to get started with us.



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